

Mike P. Kayser

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EXPERIENCE

Private Equity Firm

Norwalk, CT

Private Equity Senior Associate (promoted from Associate)

2021 – Present

Middle market private equity firm (Fund IV: \$525M) focused on buyouts of family and management-owned businesses through a differentiated low-debt, cash-yielding approach (manufacturing, industrials, consumer, food, agriculture, environmental services)

- Support the investment team on due diligence of prospective platform and add-on acquisitions
- Manage investment portfolio through activities including strategy, M&A, forecasting, recruiting, and exit
- Successfully closed 3 platform acquisitions and 4 add-on acquisitions

Select Acquisition Experience:

- **VitalSpace** – (Closed Sep-21) Manufacturer of prefabricated modular building products (rooms, restrooms, offices, etc.)
 - Managed full spectrum of acquisition process including business diligence, third party vendors, and debt financing
 - Built a detailed, toggleable forecast model by construction project to evaluate returns, cash yield, and debt covenants
 - Coordinated and reviewed 8 separate diligence advisors' efforts to finalize reports for a successful equity closing and co-investment process; raised \$16.5M of outside equity – largest raised in firm history at the time
 - Completed Portable Solutions Group add-on acquisition for end market diversification (auction process)
- **Bush Brothers** – (Closed Jul-23) Distributor of “center-of-the-plate” protein products (beef, poultry, etc.) to restaurants
 - Quarterbacked acquisition process with Managing Partner stepping into a leadership role typically filled by a 4-person deal team during Principal's maternity leave; drove deal from LOI to close in under 50 days
 - Liaised with 5+ commercial banks to underwrite term loan and DDTL for a new manufacturing facility (brownfield)
 - Negotiated legal documents including purchase agreement, employment agreements, and credit agreement
 - Served as de facto CFO, working directly with the CEO for five months until official hire; developed the company's first lender compliance package and board financial reporting materials
- **Norlee Group** – (Closed Nov-24) Electrical & mechanical contracting firm
 - Championed deal through Investment Committee to effectively communicate growth strategy, industry overview, potential risks and mitigating considerations
 - Crafted detailed value creation plan to harvest untapped cross selling opportunities, broaden product offering, and execute bespoke add-on opportunities; developed a pipeline of 75+ add-on targets – three of which have since closed
 - Re-constructed firm's LBO model to toggle complex earnout and equity vesting schedules, enabling us to reach terms with the seller and win the deal; model now used as the IC required starting point for all deals today
 - Performed in-depth industry research and leveraged banking / consulting contacts to determine appropriate valuation

Private Equity Firm

Stamford, CT

Private Equity Analyst

2019 – 2021

Specialized private equity firm (Fund IV series: ~\$200M) focused on deep value investment opportunities including special situations, value buyouts, restructurings, and other operationally complex situations

- Supported the investment team on due diligence of prospective investments and monitoring existing portfolio investments
- Successfully closed one platform acquisition and one add-on acquisition

Select Acquisition Experience:

- **Window & Door Company** – (Closed Oct-19) Manufacturer of vinyl windows & doors
 - Managed closing process including financial modeling, business diligence, and third-party vendor diligence
 - Self-taught LBO valuation analysis and delivered model to Managing Director to finalize acquisition purchase price post-LOI (model used to re-calibrate purchase from \$42M to \$39M)
 - Completed Showcase Window & Doors add-on acquisition for geographic expansion and product line expansion

EDUCATION

NYU STERN SCHOOL OF BUSINESS (Evening Classes; Expected Graduation May 2026)

New York, NY

Master of Business Administration (“MBA”), Finance, Strategy, Management

2024 – 2026

UNIVERSITY OF KENTUCKY

Lexington, KY

Bachelor of Business Administration (“BBA”), Finance, *summa cum laude*

2015 – 2019

ADDITIONAL INFORMATION

- Men's Varsity Student Athlete (Swimming) at the University of Kentucky; 4-year NCAA/SEC Academic All-American
- Interests: Cincinnati Sports, Swimming (swam across Lake Tahoe in July 2025), Triathlons, Fly Fishing